

## B4 Winners Onboarding Event Transcript

00:00:00.662 --> 00:00:15.662

Okay, well in the interest of time. I think we can get this started. And obviously as usual we are recording this session so anyone who joins a little bit late.

00:00:15.662 --> 00:00:27.662

Will be able to access the recording. And catch up with all of the initial content. Welcome everyone. Very happy to, be hosting this 4th round of the onboarding event for our Breakthrough winners.

00:00:27.662 --> 00:00:48.662

Very exciting. That we are at this stage. In 2024 so in this session, obviously, we're going to give you an overview of what to expect now that you have been selected as a winner of the Breakthrough for.

00:00:48.662 --> 00:00:58.662

And what's coming up in terms of the administrative legal monitoring requirements and so on and so forth.

00:00:58.662 --> 00:01:06.662

I think we can already go to the next slide please George.

00:01:06.662 --> 00:01:19.662

So of course by the end by the end of this session we are hoping that you will be you're going to be very clear on what to expect in terms of what we are expecting from our winners.

00:01:19.662 --> 00:01:27.662

And I'm conscious that many of you will already have an understanding of that. If you have been involved with previous rounds of the competition.

00:01:27.662 --> 00:01:41.662

So that will be a nice refresher. We will also learn from past winners' experiences. And will reflect on the approaches to collaboration and knowledge-sharing which are which are paramount to the project success.

00:01:41.662 --> 00:01:55.662

And hopefully this will lead to you being ready to deliver your projects successfully. Next slide, please. And so as I mentioned, we are recording the session as usual and we'll be sharing the recording at the end.

00:01:55.662 --> 00:02:01.662

We have the chat function active, I believe. But there's also a Q&A function.

00:02:01.662 --> 00:02:09.662

You should see them at the bottom of your screen. So feel free to use the chat for comments and in general.

00:02:09.662 --> 00:02:15.662

Interaction but if you have any questions Do use the Q&A function so that we can. Take a look at that.

00:02:15.662 --> 00:02:24.662

And answer questions as they come. Chat is more for technical support. Someone will be there to help.

00:02:24.662 --> 00:02:31.662

Thanks. George. So in terms of what we're covering today. Introduction and welcome, which is what we're doing now.

00:02:31.662 --> 00:02:42.662

And actually maybe a quick round of hellos is due. My name is Elettra. I am the lead for the Breakthrough Challenge.

00:02:42.662 --> 00:02:50.662

I'm in the Ofwat Innovation Fund. And today I'm joined by a few other people from the Ofwat Innovation Fund on the call.

00:02:50.662 --> 00:02:56.662

So there's Caroline from Impact and Communications and Alex working with her on impact.

00:02:56.662 --> 00:03:04.662

We've got Tara from the monitoring team. And George and Sam our beautiful Breakthrough delivery team.

00:03:04.662 --> 00:03:15.662

We are also going to have a few more external speakers as you can see from the agenda. So at the beginning, we're gonna go through the winners' agreements, payments and milestones I'm gonna cover.

00:03:15.662 --> 00:03:21.662

All of the fun legal bits. And then we are going into a deep dive with Naina Singh and John Russell.

00:03:21.662 --> 00:03:29.662

We're gonna talk about setting up for success. Then going into impact, the requirements for our monitoring process.

00:03:29.662 --> 00:03:36.662

A second deep dive with the final report, the new format and expectations for the report and Helen from Northumbrian is going to share.

00:03:36.662 --> 00:03:45.662

Insights from her experience. 5 min, 5 to 10 min comfort break in the middle for a cup of coffee and stretching your legs.

00:03:45.662 --> 00:03:52.662

And then, back into impact, we're looking at comes opportunities and reporting. And how they go hand in hand.

00:03:52.662 --> 00:03:59.662

And the final deep dive with Phil Buckingham from Anglian Water on sharing learnings with the wider sector.

00:03:59.662 --> 00:04:04.662

And then we're gonna take questions as we go, but there's also a little bit of Q&A at the end if needed.

00:04:04.662 --> 00:04:16.662

Questions and close at the end, we should be finishing at about, did we say?

00:04:16.662 --> 00:04:22.662

So I mean, I'm on Italian time, so I'm getting a bit confused, but I think we should be finishing by 3 pm.

00:04:22.662 --> 00:04:28.662

Let me know if not if, if there's any, and mistakes there. Okay. That's the agenda for today.

00:04:28.662 --> 00:04:44.662

Next stop, we have. Our lovely winners' agreements, payments and milestones. So in this section, we want to give you an overview of our winners' agreements, the payments and milestones and how that will work.

00:04:44.662 --> 00:04:54.662

To be clear and this is something that I like to remind everyone every time we run this we're talking about winners' agreements that the lead entrant has signed with Challenge Works.

00:04:54.662 --> 00:05:03.662

To receive the award from Breakthrough 4. This is nothing to do with any collaboration agreements that you have with your partner organizations for your bid.

00:05:03.662 --> 00:05:19.662

That you may or may have already not signed with your partners. But this might be useful information for all partners involved to understand the legal requirements for the lead entrant in terms of the management of the winners' agreements and payments.

00:05:19.662 --> 00:05:32.662

With challenge works, MOSL and Ofwat. So for some of you, some of this information, might already be, in the books, but if, that's the case, again, it's going to be a useful refresher.

00:05:32.662 --> 00:05:36.662

Next slide please George.

00:05:36.662 --> 00:05:44.662

So in the winners' agreements we have an acknowledgement of the funding amount and the legal obligations of the lead entrant to the fund.

00:05:44.662 --> 00:05:53.662

In the document. We include the full terms and conditions of the competition, which are also available on the website anytime you need them.

00:05:53.662 --> 00:06:05.662

The entry materials that you submitted to the competitions and in Breakthrough 4 we have also updated this to include any IPR answers that you might have updated during the eligibility period.

00:06:05.662 --> 00:06:17.662

The template monitoring questions, but we're gonna talk about monitoring a little bit later. And for Transform projects only, we have Annex 4, which is the project milestones, which we're gonna talk about in a second.

00:06:17.662 --> 00:06:25.662

So once you have signed your winners' agreements, the payment, process, kicks off and this is operated by MOSL, as you know.

00:06:25.662 --> 00:06:32.662

So this year, for the first time, the winners' agreements were signed in May, all of them at record speed.

00:06:32.662 --> 00:06:41.662

Well done. The payment run is now underway and as of this morning I checked with off Ofwat and there are only 3 water company invoices.

00:06:41.662 --> 00:06:53.662

So payments should come through fairly soon. So once the lead entrant received the prize money from the other water companies That will be the full amount for the whole of your project.

00:06:53.662 --> 00:07:09.662

And you will be responsible to use that money obviously fairly and efficiently. You need to return any underspend back to the fund and for Catalyst winners as soon as you receive that money you can proceed to spend it responsibly from day one of your project.

00:07:09.662 --> 00:07:22.662

For Transform winners the project is slightly more complex because of the Annex 4 which we're going to look at in the next slide please George.

00:07:22.662 --> 00:07:30.662

So actually, yes, that's the one. So with sequential milestones in Annex 4.

00:07:30.662 --> 00:07:40.662

Each milestone flows directly from the previous one. So you can only spend the money that you have set out for the milestone that you're currently in.

00:07:40.662 --> 00:07:54.662

When you are in sequential milestones at the end of each milestone your designed accountable officer carries out your 'go no go' process to ensure that you are the right conditions to move to the next phase.

00:07:54.662 --> 00:08:04.662

Yeah, accountable officer is someone that you have appointed internally to your lead border company for the project. And they have that responsibility to oversee the decision.

00:08:04.662 --> 00:08:23.662

And provide the authority to start spending the next award instalment. In this scenario with the sequential Even if you have received all of the, all of the award, in one pot, you cannot start spending money related to a future stage until you have reached the end of the previous stage.

00:08:23.662 --> 00:08:32.662

And so if you go to the next one, George, please, we are gonna have a quick look at the non-sequential milestones, which is again Transform only.

00:08:32.662 --> 00:08:39.662

This is when. Exactly. We have phases of the project that can happen in parallel, so at the same time.

00:08:39.662 --> 00:08:49.662

Similar similarly to the first option, here we have the accountable officer providing the yes or no. And confirmation to start spending in the next phase.

00:08:49.662 --> 00:08:57.662

If at any point you decide that you are not going to progress to the next phase, then you would be required to return the remaining funds to the Offord Innovation Fund.

00:08:57.662 --> 00:09:06.662

And in this scenario still you would need to contribute the original 10% minimum contribution.

00:09:06.662 --> 00:09:07.662

I think this marks the end of the winners' agreements and milestone section.

00:09:07.662 --> 00:09:19.662

But if you have any questions on this, you can pop them in the chat and we can look at answering them.

00:09:19.662 --> 00:09:27.662

Do we have to invoice you to receive the winning or do you transfer the payment to us? Thank you, Clive.

00:09:27.662 --> 00:09:33.662

I can answer this question right away. And so you are managing that as part of your process with MOSL.

00:09:33.662 --> 00:09:43.662

So you don't need to invoice challenge works or the Ofwat Innovation Fund. You're gonna do that through the MOSL payment mechanism.

00:09:43.662 --> 00:09:44.662

But, we are still missing 3, 3 invoices from water companies, which is why the payment has not come through yet.

00:09:44.662 --> 00:09:59.662

You all need to submit your invoices to MOSL before they can release the funding.

00:09:59.662 --> 00:10:09.662

Right. If you have any other questions, feel free to pop them in the Q&A function. And in the meantime, we're gonna move through to the next one.

00:10:09.662 --> 00:10:15.662

The next phase. So in this deep dive. We are.

00:10:15.662 --> 00:10:27.662

Joined by. Naina Singh and John Russell from Severn Trent Water. Who are going to talk about how to set up your funded project to support the project's success

00:10:27.662 --> 00:10:38.662

And they are from Severn Trent Water who have had many many many successful projects already funded in the past rounds so they've got quite a lot of useful insight to share.

00:10:38.662 --> 00:10:41.662

I'm going to hand over to you guys

00:10:41.662 --> 00:10:42.662

I can see that actually we don't have John on the line, but we do have Naina.

00:10:42.662 --> 00:10:48.662

So welcome, Naina.

00:10:48.662 --> 00:10:50.662

Hi everyone, can you hear me okay?

00:10:50.662 --> 00:10:52.662

Loud and clear.

00:10:52.662 --> 00:10:54.662

Brilliant.

00:10:54.662 --> 00:10:58.662

I'm gonna hand it over to you. Thank you.

00:10:58.662 --> 00:10:59.662

Hello.

00:10:59.662 --> 00:11:11.662

Okay. Thanks everyone, afternoon all. Sorry we're a few minutes late but we've had some fun and games with technology on our end so I've made it through and I think poor John, he might not be able to join us.

00:11:11.662 --> 00:11:17.662

So apologies and I'll try and cover off any bits that he might have wanted to cover. So let's get straight into it.

00:11:17.662 --> 00:11:33.662

So talking about setting up a project for success. And obviously, you know, as we know from our own individual experiences, there's a lot of effort and prayer and collaboration and engagement needed sort of upfront and planning.

00:11:33.662 --> 00:11:45.662

Up to the point of the bits of mission. Which is great and then comes the big moment when the, you know, when you're announced and you celebrate for a moment and then then you go straight into 5th gear start planning.

00:11:45.662 --> 00:11:58.662

So one thing we are quite keen on in Severn Trent and particularly within the DNA function so governance and assurance which is the team I work in and my role specifically as a PM or manager in case some of you weren't aware.

00:11:58.662 --> 00:12:03.662

One of the things we're quite keen on is making sure that we set up every single project the right way.

00:12:03.662 --> 00:12:12.662



So we get it right first time and central to sort of that ethos is something that we call kickoff meetings.

00:12:12.662 --> 00:12:22.662

It's not an out of the world concept. I think it's very standard sort of project management practice, but I think what we've learned through our experiences over the years is that perhaps we've not.

00:12:22.662 --> 00:12:23.662

Always been in the past very disciplined with it. So in this last sort of cycle we have been very diligent.

00:12:23.662 --> 00:12:37.662

We have been very disciplined and the PMO team so myself included and I was quite heavily involved in this last bid cycle.

00:12:37.662 --> 00:12:38.662

You know we've made a very conscious effort to ensure that we sort of lead the charge so to speak.

00:12:38.662 --> 00:13:06.662

So once the winners are announced and we know we've got a successful bid. The first thing that we do is we set up an online collaboration space, so we typically tend to use Miro because sometimes we may have you know people from outside our department plus also outside the business potentially that we need to collaborate on and we get a kickoff meeting in the diary.

00:13:06.662 --> 00:13:15.662

Now the purpose of the kickoff meeting is to ensure that one everybody has a fundamental level of understanding of what the project is about.

00:13:15.662 --> 00:13:24.662

So a lot of the times again from sort of past project management and PMO experience. Myself, you know, a lot gets lost in translation.

00:13:24.662 --> 00:13:46.662

And we have a dedicated team of architects who are very heavily involved in sort of the narrative and it's very close to them but the rest of the project team who are then sort of newly onboarded to help with the setting up in the delivery may not necessarily have the same understanding.

00:13:46.662 --> 00:13:57.662

So the purpose number one of the kickoff meeting is to ensure everybody understands at the same level as the architects do as to what the project's about, what sort of in scope out of school.

00:13:57.662 --> 00:14:06.662

What are the expected benefits? What are the timescales, etc. We then spend a considerable amount of time planning milestones.

00:14:06.662 --> 00:14:07.662

So there's a huge chunk of time spent looking at critical milestones, dependencies, sort of time scales.

00:14:07.662 --> 00:14:17.662

So obviously in the end, you know, we want a certain amount of money for a certain period of time.

00:14:17.662 --> 00:14:22.662

So what's that what does that look like? Then there are some sort of standard. Does someone have a question?

00:14:22.662 --> 00:14:25.662

Okay. All loud.

00:14:25.662 --> 00:14:26.662

No, no, you're fine.

00:14:26.662 --> 00:14:46.662

I said, oh, someone background, sorry. And so yeah, so we just make sure that, you know, we pull up the details and obviously as part of an externally funded paid, you know, being Ofwat paid any other funding agency, there are certain sort of standard deliverables, quarterly reporting or half yearly, annual, whatever that might be.

00:14:46.662 --> 00:15:06.662

So we plan all of that up front. We assign a raci and we find that using a raci is absolutely critical so that it's crystal player sort of you know who are the responsible and the accountable and what to sort of their remit and who are they consulting and informing which again helps clarify a lot of that, you know, job role and the overlaps up front.

00:15:06.662 --> 00:15:10.662

So a lot of time is spent on that. We then spend a decent amount of time on sort of team mapping and stakeholder mapping and creating a bit of a comms and engagement plan.

00:15:10.662 --> 00:15:27.662

We do a standard list of sort of checks so we have something called guardrails. So this is more from like a technology and a data science and digital point of view.

00:15:27.662 --> 00:15:29.662

So where we have those interfaces, sort of, you know, what is the compliance? What are the requirements? Are there any gaps?

00:15:29.662 --> 00:15:35.662

So the kickoff meeting usually lasts sort of 2 to 3 h. We cover the whole project in a lot of detail.

00:15:35.662 --> 00:15:48.662

At the end of the kickoff meeting the entire core project team understands what the project's about, understands their roles and responsibilities, sort of the short to medium to a milestones that we've got planned.

00:15:48.662 --> 00:16:00.662

Understands the inherent risk that we have identified, the inherent dependencies, and we then have a clear sort of set of deliverables, actions, and next steps that they then start to run towards.

00:16:00.662 --> 00:16:09.662

Various different companies have different sort of project management systems that they use. We use Monday.

00:16:09.662 --> 00:16:15.662

Com. It's an extremely user-friendly interface and it's very, very similar to sort of Microsoft Project, etc.

00:16:15.662 --> 00:16:25.662

But it just looks a bit more fun and it's a bit easier to use. So then the next thing from a governance or PMO point of view for us is ensuring that all the project information and all of that good work that we've done in the kickoff meeting is set up on Monday.

00:16:25.662 --> 00:16:39.662

Com. So the project manager can basically just start to run with it. We also have a dedicated team of tech experts and their roles specifically in Severn Trent is to lend a kind of technical analysis.

00:16:39.662 --> 00:16:52.662

And review of the project deliverable. So they are accountable for the technical benefits that we may be delivering as part of a given project.

00:16:52.662 --> 00:16:58.662

They spend a considerable amount of time building the benefits case, which again is tracked by a Monday.

00:16:58.662 --> 00:17:13.662

Calm and these benefits can be financial, carbon. Or any sort of you know ODI incentives that we may be tracking against the projects.

00:17:13.662 --> 00:17:21.662

They also run a very detailed sort of technical trial specification report which is really handy in terms of you know providing ascertaining some of the risks and limitations as the project goes through its life cycle.

00:17:21.662 --> 00:17:34.662

So yeah, so all of that sort of roles responsibility is clarified upfront. We set it up on the project manager then basically has a team that knows exactly what they're doing, what, and how, and everything is set up on the system.

00:17:34.662 --> 00:17:55.662

On the funding side of things, the money specifically, we use SAP, so where the project is created when, you know, when a bit becomes a live project in Severn Trent systems, SAP ID is created so we can track the finances against it.

00:17:55.662 --> 00:17:59.662

Julie Hart, who is my peer in my team, she basically holds all the purse strings, so to speak.

00:17:59.662 --> 00:18:20.662

She's a very rich woman. So yeah, so she basically does that and, you know, allocates the money and she's basically responsible and accountable for this sort of in voicing and you know releasing the match funding all of those kind of good bits you know it's like second nature to her and she works very closely with the.

00:18:20.662 --> 00:18:27.662

You know, it's like second nature to her and she works very closely with the finance team. Doing sure all of that, the final side of things just keeps ticking along nicely and smoothly.

00:18:27.662 --> 00:18:36.662

And yeah, so this is the bit where I would have handed over to John, but given his absence, I'll try and cover a couple of bits of on his behalf.

00:18:36.662 --> 00:18:52.662

So, so yeah, once the project's live, you know, there is a regular rhythm of sort of updates and meetings that are various sort of forums that this gets, there are various sort of forums that this

gets, you know, project update progress gets reported out to, you know, a project update progress gets reported out to.

00:18:52.662 --> 00:18:56.662

I've seen those, get, you know, project update progress gets reported out to, seen as steer coast, gets reported out to, seen as, gets reported out to, seen as steer cows, program boards, so on and so forth.

00:18:56.662 --> 00:19:24.662

In a lot of the recent projects, we are also starting to create stand-up. So these are just short snappy, half an hour stand-ups where we get, you know, updates by exception, tend to be weekly just to make sure that you know we are monitoring especially sort of in the early stages of a project as we work through all the fun, you know, commercial bits, etc., getting all of that

00:19:24.662 --> 00:19:33.662

stuff signed off and getting everyone ready for the trial deployment phase, that we're sort of monitoring it closely and, you know, are able to sort of pivot as quickly as needed depending on any sort of developments depending on any kind of challenges or risk that may arise.

00:19:33.662 --> 00:19:47.662

So the kind of the first few months, you know, that the nascent stage of a project are really super critical.

00:19:47.662 --> 00:20:02.662

So I think everybody just wraps their arms around it. Quite tightly and it's a nice little cozy, working group just to make sure that we're on top of it and then once few months in once everything starts to sort of level off and you know get into a bit of a rhythm.

00:20:02.662 --> 00:20:08.662

Then we sort of ease off some of that. Control if you will or supervision if you will off it.

00:20:08.662 --> 00:20:12.662

So, so yeah, so as a project manager typically What the project manager will do is, you know, update everything on Monday.com

00:20:12.662 --> 00:20:42.662

make sure that we're tracking all the activities using standard project management principles such as the rate the rate the rate say you know milestone planning etc. so nothing new there nothing out of the ordinary there and reporting out as needed, depending on the bid, you know, if there are any sort of standard governance reporting requires such as quarterly reports or half yearly or annual reports, then the project manager has the responsibility and the

00:20:45.662 --> 00:21:09.662

account ability to create that a lot of the times if there is a sort of annual summary from past experience I'm aware that the project manager tends to work quite closely with the tech experts because like I said previously the tech expert you know really have they lend the technical lens to everything so especially the benefits piece especially like what we're learning from a technical point of view from the trial as we go through it.

00:21:09.662 --> 00:21:15.662

The project lifecycle, they are able to verbalize that into like detail reports, etc.

00:21:15.662 --> 00:21:23.662

So the project management manager is then just responsible for making sure that all the activities that are expected from us from a bid point of view, you know, are done, they are responsible for ensuring all the stakeholder engagement piece as well.

00:21:23.662 --> 00:21:35.662

So obviously, you know, there's a lot of collaboration involved in a lot of these bids.

00:21:35.662 --> 00:21:49.662

So in keeping on top of that, making sure that we engage with the right people, you know, throughout a separate frequency and keeping that level of update right and then also we have the ecosystem analyst so there's a specific team.

00:21:49.662 --> 00:21:57.662

Who are responsible, you know, for sort of creating and fostering and maintaining external relationships, what we call the ecosystem.

00:21:57.662 --> 00:22:07.662

Basically the environment within which we operate. And that includes regulators. Our peers are the water companies and suppliers, you know, who we work closely with.

00:22:07.662 --> 00:22:14.662

So the ecosystem analyst as well, you know, lender hands from like the COM side and support on that front.

00:22:14.662 --> 00:22:21.662

But yeah, so I think I think a lot of effort in summary I would say a lot of effort is put in upfront in ensuring we set it up right and we do a lot of forward planning.

00:22:21.662 --> 00:22:33.662

And sort of de risking. And then it just falls into a good rhythm and it just runs like any other project would until its closure and completion.

00:22:33.662 --> 00:22:34.662

And that's me done. Do you undertake the start of work before? During, sorry, didn't read all of that.

00:22:34.662 --> 00:22:41.662

It popped up if someone could just read the question for me, please. Thank you.

00:22:41.662 --> 00:22:44.662

Sure, I think we need it for you, of course. I'll do that. So we've got a question from George.

00:22:44.662 --> 00:22:57.662

Do you ordinarily undertake this startup work before, during or after the collaboration? The collaboration agreement is in place within the project partners.

00:22:57.662 --> 00:23:16.662

So yeah, great question. So we do it twice. We do a kickoff meeting in the pre bid stage and we did that for all of our of what bids that went in the last cycle and the purpose of that one is basically to help prep and know exactly what time scales are, you know, we agree to and who's doing what in terms of bits submission.

00:23:16.662 --> 00:23:33.662

And then as soon as the bid's announced, we stick one in for project startup. So even if the collaboration agreement is still in the process of being reviewed and signed by various people, we crack on.

00:23:33.662 --> 00:23:46.662

Thank you. Any other questions from the participants? If not, we can move to the next section and Naina, I would just ask you to stay on the line if we have anything else come through.

00:23:46.662 --> 00:23:50.662

We're gonna cover them at the end of the session. In the Q&A. Is that okay?

00:23:50.662 --> 00:23:52.662

Yeah, of course. Yeah, perfect. Thank you.

00:23:52.662 --> 00:24:02.662

Thank you very much for your input. It's been really interesting to hear. And yeah, hopefully people are taking good notes of that.

00:24:02.662 --> 00:24:12.662

We're now on to the fun monitoring section requirements and processes. Wow, exciting Tara. Can you tell us a little bit more about this?

00:24:12.662 --> 00:24:13.662

Yes, I can. Hello everyone. I'll try and live up to Elettra's introduction and keep this fun.

00:24:13.662 --> 00:24:22.662

And if you could go to the next slide, please, George. So I thought I would just start by showing you the lovely faces of the monitoring team.

00:24:22.662 --> 00:24:33.662

Those of you who haven't met any of us before, so yeah, hello, I'm Tara.

00:24:33.662 --> 00:24:47.662

I am part of the monitoring team. Along with all these lovely people the main people that you will engage with is me, Caroline, Alex, Maria and Hardik.

00:24:47.662 --> 00:24:59.662

And you'll occasionally Okay, with others too. Unfortunately for the next 3 months, you won't get to meet Hesham because he's currently on paternity leave but then after that you will get to meet Hesham.

00:24:59.662 --> 00:25:07.662

If you could go to the next slide please George So I thought I would just start with a bit of a background.

00:25:07.662 --> 00:25:15.662

On what the monitoring process is trying to achieve and then we'll go through the steps that you actually need to take to be part of it.

00:25:15.662 --> 00:25:25.662

So the monitoring process aims to support and empower winners. And encouraging you to take Well, manage project and innovation risks.

00:25:25.662 --> 00:25:35.662

Instead of limiting or discouraging risks. We want to be a supportive thought partner to you and create an environment where you feel you can be.

00:25:35.662 --> 00:25:46.662



Honest and comfortable and open in sharing about your projects. And we really value transparency. So we try to create an atmosphere where you feel comfortable and giving that.

00:25:46.662 --> 00:25:55.662

We try to take a proportionate interest-based approach in our efforts and try to reduce reporting burdens where we can.

00:25:55.662 --> 00:26:05.662

So in response to feedback. Or looking at other processes we try to make things smoother for you guys.

00:26:05.662 --> 00:26:16.662

If you go to the next slide, please. Thank you. So these are the monitoring areas that we look at, the inputs, outputs, outcomes and impact.

00:26:16.662 --> 00:26:31.662

So it's the resources needed to achieve your project. The direct result. Of your activity. The changes and benefits that result from your project and then the wider impact as a result of that.

00:26:31.662 --> 00:26:44.662

And on the next slide, thank you. And I've just put. Smart objective. So these are specific, measurable, achievable, relevant and time-.

00:26:44.662 --> 00:26:54.662

And your outcomes are based. On smart objectives from your original entry. Which is why just re-clarify them on here.

00:26:54.662 --> 00:27:00.662

So, we'll now go into the specific stages. Of monitoring and the things you have to do.

00:27:00.662 --> 00:27:10.662

I've got a detailed slide on each of these reports. So I'll just quickly go through them now as a kind of overview.

00:27:10.662 --> 00:27:19.662

Well, just as a reminder, this session is being recorded. So you don't need to remember everything that I'm saying and all the detail.

00:27:19.662 --> 00:27:31.662

From it. So. We monitor projects for the full duration. And this just allows us to understand if the partnerships you put in place are successful if you're facing any challenges or anything really exciting.

00:27:31.662 --> 00:27:41.662

Is coming about from your project or if there are any early indicators to show that your project is helping.

00:27:41.662 --> 00:27:54.662

Ofwat achieve their strategic objectives. And we also use the monitoring for some accountability and to document any learnings from your project that we can help.

00:27:54.662 --> 00:28:12.662

Share more widely with the sector or with other projects. So the first report that you will do for us is the baseline report which is done when the project is fully set up and we will send a template to you with details on this shortly.

00:28:12.662 --> 00:28:21.662

The next one you'll do is quarterly reports which are due in January, April, July and October and again you will be sent a template for this.

00:28:21.662 --> 00:28:39.662

Following the quarterly reports there's one to one virtual meetings, these are like in response to the quarterly report so after we've looked at your quarterly report will come to those meetings with any specific questions about how things have been going over the last quarter.

00:28:39.662 --> 00:28:49.662

There's then the annual review. This is some additional questions we ask every year, so that's in the April.

00:28:49.662 --> 00:28:59.662

To just reflect on progress as a whole over the previous year and how we do it is we just add those annual questions onto your normal quarterly report.

00:28:59.662 --> 00:29:07.662

So you'll still submit a call to report as normal in April. It'll just have a couple extra questions on as well, which is the annual part.

00:29:07.662 --> 00:29:16.662

But we will explain all this at the time and send templates and everything. So again, this is something you need to remember off the top of your head.

00:29:16.662 --> 00:29:29.662

That's then the final report which is done when the project. As completed and again I'll go into that in more detail later and then there is the post impact.

00:29:29.662 --> 00:29:47.662

Post delivery impact report, which is done 12 months after the project finishes. And that's just for us to understand any long-term benefits of your project and what's really been able to achieve or be set up since.

00:29:47.662 --> 00:29:59.662

And for all the reports, we will send you a template about a month beforehand. Which will detail all the questions we want to ask you.

00:29:59.662 --> 00:30:07.662

Reports are then submitted on a survey platform that's called Alchemer. It is, it's just, yeah, just a normal like online.

00:30:07.662 --> 00:30:16.662

Survey website. And we ask that you submit your reports. In there just because it makes it a lot easier for us to keep track of.

00:30:16.662 --> 00:30:23.662

All the different projects data but we do send you a word template so you can know what questions are in.

00:30:23.662 --> 00:30:38.662

The outcome and be prepared for that submission. Sometimes people have some challenges submitting on Alchemer and things can go wrong and if you do have any issues do just let us know by email and we can.

00:30:38.662 --> 00:30:45.662

Hopefully try and fix it or come up with an alternative. For you but yeah any questions on that we're always happy to help.

00:30:45.662 --> 00:30:55.662

And if you could go to the next slide, please. So I'll start going through the reports more specifically now.

00:30:55.662 --> 00:31:03.662

So the first one that you'll do is the baseline report. Originally this was due.

00:31:03.662 --> 00:31:18.662

In July so like as soon as the project started in response to feedback we're now going to have this due when your project is fully set up and we will be in touch with you to let you know the exact,

00:31:18.662 --> 00:31:32.662

How we exactly define being set up and when we will expect this of you. But The point of this is just that the base time report is for us to see where there's been any small changes from your entry.

00:31:32.662 --> 00:31:52.662

Until when you're set up. So obviously that quite a lot of time has elapsed and we understand that small things have changed and it seemed pointless to get a baseline report from some of you when because of collaboration agreements or other reasons, your project hadn't started for another few months because then it kind of felt like we needed another baseline again.

00:31:52.662 --> 00:31:55.662

So now we just ask for the baseline as and when your project is fully set up. We will send you, as I said, will send you a template.

00:31:55.662 --> 00:32:16.662

For this. And we encourage you to work across the team and with your partners to submit this report and be as thorough as you can when you outline your plan and to include smart objectives because this is basically what we want now.

00:32:16.662 --> 00:32:23.662

Refer back to your project instead of the entry will look at the baseline report as what you're going to be doing.

00:32:23.662 --> 00:32:33.662

And it's just a chance for you to confirm. Your intended outcomes share any risks, share your spend profile over the course of the project.

00:32:33.662 --> 00:32:43.662

And for just us to understand if there have been any of those small changes since your entry. If you could go to the next slide, please.

00:32:43.662 --> 00:32:52.662

Thank you. And then quarterly reporting starts once you, so it's after the baseline report and once your project is in.

00:32:52.662 --> 00:33:05.662

It's in full swing. These reports are due in January, April, July and October. And they're focused on understanding the progress of your project, any risks and issues over the.

00:33:05.662 --> 00:33:13.662

Previous quarter and very importantly to collect any lessons learned over the past quarter which is something that Caroline will discuss, a bit more later, but lessons learned as something that's very important for us.

00:33:13.662 --> 00:33:24.662

We really like hearing about those. In monitoring. So yeah. That's a crucial part.

00:33:24.662 --> 00:33:35.662

And how the quarterly report is managed is that you submit the report to us. Through Alchemer.

00:33:35.662 --> 00:33:51.662

Again, we'll send you a template before and reminder emails that this is due. The monitoring team will then review this and see if there's maybe there's some areas of real interest or excitement, you're doing something really interesting that we want to know more about.

00:33:51.662 --> 00:33:59.662

Maybe there's some areas of concern where either we want more detail from you or we just want to understand more about what's going on with your project.

00:33:59.662 --> 00:34:10.662

And we will either post those questions to you in your monitoring call or via email or not at all if nothing of.

00:34:10.662 --> 00:34:18.662

Real significance comes up that quarter. So I'll just now on the next slide please George.

00:34:18.662 --> 00:34:26.662

I'll just go through quickly the kinds of things we like to see in monitoring reports so you can kind of understand.

00:34:26.662 --> 00:34:39.662

Our expectations for how you fill them in. So, when you submit the monitoring reports to us, we aren't looking for you to write essays and essays and huge amounts of information.

00:34:39.662 --> 00:34:50.662

But we do ask that you try to provide context behind. The risks or changes or areas of real interest that you're telling us about just so that we can have.

00:34:50.662 --> 00:35:01.662

A clear understanding. And obviously we will have all read your entries and read all your monitoring. Reports but we monitor a large number of projects.

00:35:01.662 --> 00:35:09.662

So if you can try and provide the context it's really, really helpful for us. I've just put an example on the screen.

00:35:09.662 --> 00:35:26.662

And it just basically shows that we're wanting to know. When we ask a question, so this is a risks question, we're wanting to know what's going on, what's the impact and what are you doing about it in the like no example on the right.

00:35:26.662 --> 00:35:33.662

That is kind of an unhelpful response to us because we're initially, we would initially be thinking.

00:35:33.662 --> 00:35:40.662

Okay, how much of the costs increased by can you cover it? Is that how much is that going to affect the project going forward?

00:35:40.662 --> 00:35:48.662

And it just causes a bit more required back and forth between us. And yourselves as we kind of understand.

00:35:48.662 --> 00:35:56.662

So yeah, we ask that you, that you're open and try and give us a bit of context so we can just understand what's going on.

00:35:56.662 --> 00:36:04.662

We aren't trying to like catch you out or anything like that we just want to understand what's going on with your projects.

00:36:04.662 --> 00:36:17.662

If you go to the next slide, thank you. So. Monitoring meetings, the frequency of these is dependent on the monitoring group that you're in.

00:36:17.662 --> 00:36:18.662

So you either meet with us quarterly every 6 months or annually. You can see there's like a little table.

00:36:18.662 --> 00:36:39.662

That shows how we decide which project is which frequency. But we will you will always receive an email being invited to book in with us so you don't need to keep track yourselves of Is this my quarter?

00:36:39.662 --> 00:36:49.662

Is this not my quarter? We'll keep track of that. But one thing to note is that all

00:36:49.662 --> 00:36:53.662

Oh, just seeing the question.

00:36:53.662 --> 00:37:13.662

Yes, Helen. There are some changes to the monitoring report. This year from previous, they were sent out in so for the people who are currently involved in the offer innovation funding or the streams.

00:37:13.662 --> 00:37:25.662

There were some changes they were sent out in a template. To the existing project a couple weeks ago with an explanation of the changes.

00:37:25.662 --> 00:37:30.662

That you guys, you will just stop with the slightly changed template. It's just a couple additional questions and slight change in wording.

00:37:30.662 --> 00:37:43.662

On some of the questions but that'll all be detailed in the template that we send you so you will get an updated template of what we expect from you.

00:37:43.662 --> 00:37:54.662

And thank you, Helen. And then, yeah, just on the calls, one thing to note, so you'll be put in a group, which is how frequently we speak to you.

00:37:54.662 --> 00:38:09.662

But there may be additional calls if. Things feel like they aren't going as well as they could be, there may be some concern, maybe there's a really exciting opportunity that we want to hear about or maybe.

00:38:09.662 --> 00:38:17.662

You yourselves want to have a meeting with us because you want to run something by us. So these are kind of like the minimum at which we will speak to you.

00:38:17.662 --> 00:38:24.662

And then we might ask for additional calls with you if we feel like we need one after reading your monitoring report.

00:38:24.662 --> 00:38:30.662

After.

00:38:30.662 --> 00:38:36.662

We, if we do ask you for an additional call, that isn't something to be, to be worried about.

00:38:36.662 --> 00:38:40.662

We'll let you know why we're asking for an additional call. And again, it isn't.

00:38:40.662 --> 00:38:47.662

Any to try and catch you out or anything like that. It's just to understand what's going on with your project and it could be for positive reasons that we think you've talked about something really exciting and we want to hear loads about it.

00:38:47.662 --> 00:38:59.662

So yeah, nothing to be concerned about if that does happen to you. If you could go to the next slide, please.

00:38:59.662 --> 00:39:12.662

Thank you. So as I mentioned before, there are some additional questions that come up. Annually. It's basically just a slightly more in-depth version of your normal.

00:39:12.662 --> 00:39:21.662

Monitoring report. And it's just that we ask you to reflect more on what you've achieved over the past year.

00:39:21.662 --> 00:39:40.662

And about any publications engagement activities any more learning she's got or intellectual property. So yeah, just kind of a bit of an extension of the normal course of the monitoring process, but just a bit more reflection over the past year.

00:39:40.662 --> 00:39:44.662

And then the next slide, please.

00:39:44.662 --> 00:39:56.662

And then we have the final report which is to be submitted when your project is complete. I think we're using the language of technically complete.



00:39:56.662 --> 00:40:10.662

So by that we mean when you finished your project activity but potentially not shut down your project. So, for example, if you were operating a demonstrator technically complete would be when you've got all the data you needed, you've analyzed that data.

00:40:10.662 --> 00:40:20.662

And you're not using the demonstrator anymore, but maybe you're still writing up some of your findings.

00:40:20.662 --> 00:40:28.662

That's kind of when we would ask for a draft of your final report and this is reflecting on the whole.

00:40:28.662 --> 00:40:40.662

Life of your project, including all your key findings. And it's kind of like the main document for us that spells out everything you achieved in your.

00:40:40.662 --> 00:40:46.662

In your project and it's much less formulaic than any of the monitoring reports you've done in the past.

00:40:46.662 --> 00:40:57.662

So we kind of leave the way you structure it up to you. The guidance for this is we just tell you the things that we need you to include.

00:40:57.662 --> 00:41:08.662

And then it's up to you how you do include them. An important point to know is this that this will be hosted on the off website so it has to be written in a manner that doesn't assume a lot of background knowledge because it will be open.

00:41:08.662 --> 00:41:23.662

And to the public. And just worth reminding that there is a template for all the questions for baseline quarterly annual.

00:41:23.662 --> 00:41:36.662

The final report in the Annex 3 of your winners' agreement or you can always email myself or any of the other monitoring team if you want to see questions or requirements.

00:41:36.662 --> 00:41:41.662

Next slide, please. Thank you. And then the last report. The post delivery impact report which is not for anyone to particularly worry about.

00:41:41.662 --> 00:41:58.662

Now this is done 12 months after the end of your project. And it's just looking at the full impact of your project and the outcomes and any long-term benefits that have been able to happen.

00:41:58.662 --> 00:42:12.662

Because of your project. And it's just worth pointing out now just to say that your participation with the fund doesn't end when your project finishes because we have this requirement 12 months later.

00:42:12.662 --> 00:42:23.662

But yeah, this is just to understand really what was able to be achieved and continued. To be set up after your project.

00:42:23.662 --> 00:42:33.662

And then the last section from me is on project changes. So there's a few project changes that we would love to know.

00:42:33.662 --> 00:42:44.662

As soon as and then there's also some that you need to get approval on. So the key ones that you need to know to get approval on is any changes to your end date.

00:42:44.662 --> 00:42:53.662

Any changes to your partners or significant changes in scope. So if you do have any of those changes, there's a change request.

00:42:53.662 --> 00:43:01.662

Template, which is quite a simple. Document. It just asks for what the changes are and the reason for the change.

00:43:01.662 --> 00:43:12.662

This has to go to off what for approval. Typically, if it's just like an extension to your project, this is quite a quick process, but it's just something that off need to be aware of.

00:43:12.662 --> 00:43:28.662

So if you could do that sooner rather than later and then there are some other changes that we need to know about but you don't need to do a form for so that's changing your project need or you've got a new high risk.

00:43:28.662 --> 00:43:39.662

And then any changes less than that, you can just let us know about in the monitoring forms and will follow track it from there.

00:43:39.662 --> 00:43:49.662

Great. I think that was everything I had to discuss about the monitoring. Just checking in case. Are any questions?

00:43:49.662 --> 00:43:57.662

I don't see any questions but feel free to put them in the chat and I can, you know, if you've missed the spot now and I can get to them.

00:43:57.662 --> 00:44:07.662

Later. But if you could go to the next slide, please, George. So we will now hear from Helen Patterson who is from Northumbrian Water who will be talking about tips on how to complete your final report.

00:44:07.662 --> 00:44:25.662

Effectively and on the documents new format. Thank you.

00:44:25.662 --> 00:44:42.662

Thanks very much, Tara, can everyone hear me? The video is in that I can't start it because the host doesn't allow it but if everyone is happy with me just There we go.

00:44:42.662 --> 00:44:45.662

Should be coming through.

00:44:45.662 --> 00:44:47.662

Perfect. Thanks very much. Hi everyone. So I'm Helen Patterson.

00:44:47.662 --> 00:45:04.662

And I was the customer business lead for a pilot project called Support for All. Which was funded by Ofwat Innovation Breakthrough 2 Challenge.

00:45:04.662 --> 00:45:16.662

So we were awarded, just over 600,000 pounds, to design and build, a platform which was capable of securely hosting and sharing.

00:45:16.662 --> 00:45:28.662

Customer data. And customers who were in vulnerable circumstances saw We have a name for that called Priority Services customers.

00:45:28.662 --> 00:45:38.662

And we wanted to share that, between both water and energy companies. So we have navigated through different, security and data protection.

00:45:38.662 --> 00:45:49.662

Mine fields as well as the technical build. Yeah. We were greatly, greatly relieved to see the results.

00:45:49.662 --> 00:46:03.662

We're staggering. We did find an extra 350,000 customers that we could help between us and our pilot partners.

00:46:03.662 --> 00:46:11.662

And the timing of our pilot. Closed in very end of 2023.

00:46:11.662 --> 00:46:17.662

So it meant that we were actually part of the first group of companies to, I guess, utilize this now evolved final report and haven't gone through it.

00:46:17.662 --> 00:46:38.662

I'm hopefully going to share a few pieces that we found useful as we walked through. Just wanted to start off by seeing Tari you mentioned, you know, to reach out to the team.

00:46:38.662 --> 00:46:47.662

Personally, my experience throughout our entire project, whether it be, you know, the bid entry project reports, monitoring.

00:46:47.662 --> 00:46:58.662

Cannot commend the team enough they do provide a fantastic culture where there is no question that you can't ask big or small.

00:46:58.662 --> 00:46:59.662

We'll always get back to you really quickly, so whether it's clarification, just never be afraid to ask.

00:46:59.662 --> 00:47:12.662

That the help is there. So back to the final report. So we received the template in February.

00:47:12.662 --> 00:47:21.662

And I mentioned that the requirements had been through an evolution. And so it meant that we didn't have a, I guess, a Blue Peter.

00:47:21.662 --> 00:47:28.662

He is one that had been provided earlier, done earlier to kind of view and then have a look at.

00:47:28.662 --> 00:47:41.662

So now, having been through the process. And we've since been awarded funding through the Breakthrough Challenge 4 and there's certainly things that we're going to do differently when sort of preparing and planning for the final report.

00:47:41.662 --> 00:47:52.662

But we didn't necessarily have quite a the level that we wanted for the pilot. So it is a comprehensive report.

00:47:52.662 --> 00:48:11.662

And we found, you know, there is huge, huge interest in preparing in advance and for us, you know, we're gonna essentially consider the final report from the outset.

00:48:11.662 --> 00:48:24.662

And so. Probably, you know, not rocket science that depends on the length of the project, you know, 1, 2, even 5 years, I guess, for some.

00:48:24.662 --> 00:48:35.662

It can really put you on the back foot. If you don't start clicking and reviewing that information that you're going to need from the outset, it's really challenging to go to call back and get it.

00:48:35.662 --> 00:48:38.662

So Tara's mentioned that she's going to share the templates for the final reports to us all.

00:48:38.662 --> 00:48:48.662

And I guess first thing is, you know, sit down and read it, read it. Read it thoroughly, read it again.

00:48:48.662 --> 00:49:01.662

Having that luxury next time will be fantastic for us and we'll be putting it at the forefront of our planning.

00:49:01.662 --> 00:49:12.662

There's a few areas that we're going to change in how we monitor. So just running through a couple of those now.

00:49:12.662 --> 00:49:23.662

The first one, I guess, is IPR. So we're going to make sure that we've got a real cast iron method of recording the IPR as we go through.

00:49:23.662 --> 00:49:31.662

The project. And you know track it very much from the outset far easier to do than the knock back.

00:49:31.662 --> 00:49:37.662

Tournament, mentioned lessons learned and that for us. Through the sort of prompts through the challenge as well.

00:49:37.662 --> 00:49:52.662

At the of the funding board. We really took a proactive look to this from the outside. Which was very, very beneficial.

00:49:52.662 --> 00:50:01.662

So. Again, rather than leaving it towards the end. We utilized lessons learned various milestones in the project.

00:50:01.662 --> 00:50:22.662

It was particularly for us so we had very distinct sections, such as, data sharing agreements, using our DPOs and our legal teams, our security teams and pulling them back in when they'd been sort of moved away from the project for several months.

00:50:22.662 --> 00:50:28.662

Would have been particularly challenging from all of the different partners that we had so breaking it down so that we're doing it piece by piece really worked for us and it's something that we'll continue to do.

00:50:28.662 --> 00:50:41.662

And collate that as we go. It also means that to be fair, we can, you know.

00:50:41.662 --> 00:50:55.662

Benefit from the lessons that we see throughout and we can implement them and make changes to it to improve our own project as well as we did some nice pieces of sharing where in Northumbrian Water we were lucky enough to be awarded more than one.

00:50:55.662 --> 00:51:08.662

And Breakthrough Fund. So as a collective group, the leads were keen to share the learnings.

00:51:08.662 --> 00:51:18.662

And kind of walk through that. Together as we all went through our respective projects. Dissemination.

00:51:18.662 --> 00:51:31.662

I guess I'll put projects have a dissemination plan. Again, it's something that It's easier, it's better, it's you can clip feedback, you can make the changes without leaving it to the end.

00:51:31.662 --> 00:51:42.662

So we had a obviously a final playback session, but we started that, from the outset just to give updates because this was something that the wider water and energy.

00:51:42.662 --> 00:51:56.662

A sector of interest in, it's still quite at the forefront. Now with their various technology, even the government getting involved in a in a vulnerable share once.

00:51:56.662 --> 00:52:20.662

Space that we're talking to. So. Really, really key just to keep everyone engaged from the outset and it's a surprise and it doesn't matter how many times you tell the story of what you're doing you will always find those that have not heard of the concept, you know, whether it's different conferences or webinars, that there's always new ideas to come to the party.

00:52:20.662 --> 00:52:38.662

And help get on board. And then lastly, I guess the, the knowledge logging and, and the widow transfers for us is going to be the 4th point that we will be keeping a track of very much from the outset.

00:52:38.662 --> 00:52:49.662

Rather than I guess some things you do naturally and you just think well it's part of my job or I'm just moving through These are all really key things that can help others.

00:52:49.662 --> 00:52:58.662

Be it. On our project or others. So it's about capturing those, keeping those close to hand noise, having them to refer to.

00:52:58.662 --> 00:53:08.662

There was for us we found a substantial difference between the material required for the baseline and the quarterly reports and the final reports.

00:53:08.662 --> 00:53:15.662

But in order to make sure that the final report isn't an enormous task, it's You know, it is a piece by piece segment that you're building up over time.

00:53:15.662 --> 00:53:33.662

We are meeting with the team as well. With, with Tara and Caroline to sort of share our personal feedback, which we're really, really pleased that they've given us the opportunity to do that.

00:53:33.662 --> 00:53:40.662

Because like I say that this is the sort of evolution that we're in now for this final report.

00:53:40.662 --> 00:53:52.662

We're all learning in this space, fairly new concept still, so I've no doubt that there'll be future evolutions to come in future.

00:53:52.662 --> 00:54:01.662

And I guess the final message is just that, you know, this final report, it is a significant factor to incorporate into any project.

00:54:01.662 --> 00:54:13.662

But the learners from us would be to take it piece by piece rather than towards the end where you haven't took recap and go back I think in and review every.

00:54:13.662 --> 00:54:22.662

Each step of the way because these projects are somewhat complicated hence the reason why they are not.

00:54:22.662 --> 00:54:30.662

Being able to be funded through any means. So hope that was helpful, Tara.

00:54:30.662 --> 00:54:34.662

That was great. Thank you.

00:54:34.662 --> 00:54:48.662

Thanks, Helen. And yeah, I will encourage everyone who wants to ask questions to Helen about this in the chat we can do that got some time now to take those questions before the break.

00:54:48.662 --> 00:54:53.662

While you're thinking, I'm just gonna read out a couple of questions that came through.

00:54:53.662 --> 00:55:10.662

From the QA. Function. So we had a question from Clive. Where do we get the project change request form and this will be sent around to all of the new projects next, sorry, this week.

00:55:10.662 --> 00:55:24.662

And then we had a question from Dan asking about the reporting forms again. Are they all, are you all going to receive the forms in one go or incrementally throughout the project?

00:55:24.662 --> 00:55:33.662



So some of the templates you can already access in the winners' agreements Annex 3. That the organization signed in May.

00:55:33.662 --> 00:55:46.662

But we are also going to send out each template in one go. So that you have everything that you need when the time comes for reporting.

00:55:46.662 --> 00:56:05.662

Do we have any other questions for our lovely panelists?

00:56:05.662 --> 00:56:12.662

If not, I think we can go into a quick break.

00:56:12.662 --> 00:56:18.662

So it's now. 2 PM. If we can take 10 min.

00:56:18.662 --> 00:56:28.662

Stretch your legs, get away from the screen. And we can be back at the 11 past 2.

00:56:28.662 --> 00:56:42.662

We're gonna go again into, a little bit more. Hello, learnings and then a deep dive on how to share learnings effectively.

00:56:42.662 --> 00:57:12.662

And then we wrap up. Thank you. Everyone, see you in 10 min.

01:06:59.662 --> 01:07:13.662

Who, fully everyone is refreshed. We're now into the second half of the session. And in this Impact section.

01:07:13.662 --> 01:07:26.662

Caroline and Alex are going to bring us forward to learnings and communications opportunities. Caroline, am I handing over to you?

01:07:26.662 --> 01:07:30.662

To Alex but it's all the same. We're one big team. So Alex.

01:07:30.662 --> 01:07:35.662

Lovely. Go Alex, take it away.

01:07:35.662 --> 01:07:44.662

Thanks, Elettra. Hi everyone. I'm Alex. I work with Elettra and Caroline at Challenge Works and specifically on communications for the Fund.

01:07:44.662 --> 01:07:46.662

So I've met some of you a few months ago in the comms briefing ahead of the Breakthrough 4 announcement.

01:07:46.662 --> 01:08:00.662

And so I will try not to cover too much of what I covered there. But say we'll be talking about comms for the Fund.

01:08:00.662 --> 01:08:08.662

And so essentially, Caroline and I work very closely with Ofwat's Comms Team, our delivery partners and also our PR agency Seven.

01:08:08.662 --> 01:08:31.662

Again, who you might have met at the comms briefing earlier in the year. And we really make sure we try to spread the word about the competitions in general, the innovations that you're delivering and have been funded through the funds and the impact that they could have or already having for customer society and the environment.

01:08:31.662 --> 01:08:43.662

And to do that we're coordinating announcements and ongoing communications efforts with any PR, social media and web content as well as any events that are being held.

01:08:43.662 --> 01:08:50.662

But this isn't something that we can do in isolation for the Funds and we really appreciate you working with us on your winner's announcement.

01:08:50.662 --> 01:09:06.662

And from time to time, we might be in touch with you to work on future comms opportunities and I'll go into some examples of some recent comms opportunities where we've been able to really profile and highlight some projects within the Funds recently.

01:09:06.662 --> 01:09:20.662

So in general, if we need information from you, about your projects, for any announcements, we try and use the non-confidential information that you've already provided to us, i.e. what is on your winner's page on the Fund website.

01:09:20.662 --> 01:09:31.662

And thanks, George. But we'll often need to confirm if we've adapted it for any, reason into a format suitable for publication.

01:09:31.662 --> 01:09:35.662

But we're also really keen to share news or updates that you have about your projects. So please get in touch if you've got any major campaigns.

01:09:35.662 --> 01:09:48.662

Announcements or programme milestones coming up which you think could be of interest to the wider public.

01:09:48.662 --> 01:09:56.662

And moving forward, we really want to see more sharing knowledge, insights and lessons learned from your projects.

01:09:56.662 --> 01:10:08.662

So please keep us in the loop of any major announcements in the space. We might be in touch if anything is identified through the monitoring cycle which Tasra talked us through earlier.

01:10:08.662 --> 01:10:28.662

And I mentioned the winners' pages just briefly on this, whilst we create these at the points of announcing which projects have been funded through most recent competition cycle, these really aren't meant to be static, and they are very much yours to update as you see fit throughout the life of the project.

01:10:28.662 --> 01:10:33.662

To keep people updated with whatever's happening. To do that, let us know what changes you want to make on those pages and we can do that for you.

01:10:33.662 --> 01:10:45.662

Also at the end of the project this page is also used to capture the project's outputs and any IP that's created.

01:10:45.662 --> 01:10:51.662

To share with others, they can pick this up. Next slide please.

01:10:51.662 --> 01:11:01.662

In terms of PR, we really want to be showing projects in action as when they kick off.

01:11:01.662 --> 01:11:18.662

And the impacts that they're having in the wider world. So a few examples on screen, do tell us about when projects are moving from planning stage into, kind of, real world, say a new prototype being developed or you know, something's being built.

01:11:18.662 --> 01:11:29.662

If you've got any good photo or video opportunities that might tell the project, tell the story of the project or there's an opportunity to kind of capture this with a site visit.

01:11:29.662 --> 01:11:30.662

Or if there's been a significant development or learning, that's worth sharing with the wider world, i.e.

01:11:30.662 --> 01:11:39.662

The project is publishing a new report. And this is a lot more exciting for the press than kind of the promise of something that's happening.

01:11:39.662 --> 01:11:53.662

Further down the line. Next slide please.

01:11:53.662 --> 01:11:58.662

I mentioned a few examples. So these are just some examples where we've kind of profiled some projects in various stages recently.

01:11:58.662 --> 01:12:07.662

And these kind of might inspire you to get in touch for similar announcements or events for your own in projects.

01:12:07.662 --> 01:12:14.662

Later down the line. So for example, we've had some guest books written from various

01:12:14.662 --> 01:12:23.662

water companies or project partners about a project, say for example Safe Smart Systems Project or The Rivers Trust

01:12:23.662 --> 01:12:48.662

When they launched the big river watch early in the year. And some filming also happened for that project which was really cool to see. We invited Mumin from South Staffs and Cambridge Water, to speak on the Utility Week Live panel about innovation maturity in the water sector, and Mumin is also leading on, I believe, a Breakthrough 3 funded project.

01:12:48.662 --> 01:12:57.662

And we're also using various projects, as case studies in our upcoming Innovation Festival sprints, and that will really be about finding solutions to barriers.

01:12:57.662 --> 01:13:10.662

To adopting and scaling innovation and the sector so again we were in touch with those projects to get them on board and they'll be involved throughout our sprints at the festival.

01:13:10.662 --> 01:13:18.662

Hey, it's Caroline.

01:13:18.662 --> 01:13:30.662

Apologies. I was just responding to a question in from Rob in the Q&A about whether it's possible to have regular meetings between project comms team and challenge works.

01:13:30.662 --> 01:13:52.662

To share best practices, etc. So the answer is at the moment we don't have standing regular meetings, but we're more than happy to respond to requests on an ad hoc basis and you can either directly write to us or use the monitoring calls to request for us to organize a call so always happy to respond to any requests. So thanks.

01:13:52.662 --> 01:13:54.662

Thanks Alex. So I'm Caroline. And I oversee comms learning and monitoring activities.

01:13:54.662 --> 01:14:15.662

So you'll see me engage with you on these three topics. And given that I think the same of today was really the question of lessons learned and it's something that because of the maturity of the Fund now and all the exciting work that is.

01:14:15.662 --> 01:14:21.662

Ongoing in the projects, I thought it would be nice to spend just a few minutes discussing what do we mean by lessons learned.

01:14:21.662 --> 01:14:28.662

Why is it important to us? And more importantly, what do we do with what you share with us so then you can see that actually all of your projects are part of a much bigger piece of work.

01:14:28.662 --> 01:14:40.662

That is focused on, you know, kind of uplifting the Fund, some external facing work.

01:14:40.662 --> 01:14:53.662

And really showing how much of an impact this work has on the water sector in England and Wales, but also hopefully, at the international level and setting best practices.

01:14:53.662 --> 01:15:02.662

So what is a lesson learned? So a lesson learned refers to a knowledge that is gained within a project, whether it looks at success or failure.

01:15:02.662 --> 01:15:11.662

And I know people don't like the term failure, so I'll say positive and negative experiences of a project in order to improve how we do things over time.

01:15:11.662 --> 01:15:24.662

Focus on good results, but also how do we avoid mistakes in the future? So they can cover very wide variety of topics from how do you do a project set up.

01:15:24.662 --> 01:15:34.662

How do you focus on project management? But also, and very interestingly for the Innovation Fund, the technical aspects of your project.

01:15:34.662 --> 01:15:43.662

So it's really important for us to hear about them because it helps us understand the type of learnings that are coming out of the projects.

01:15:43.662 --> 01:15:52.662

Where and how change happens in the way you do things and then it helps funded projects learn from each other but also avoid other teams trying to solve a solution in the same way.

01:15:52.662 --> 01:16:09.662

So consider your lessons learned a repository of knowledge for the entire sector. Next slide please.

01:16:09.662 --> 01:16:13.662

So it's extremely important for us to understand why things don't go the way they were planned and this and the type of positive or negative impact it can have.

01:16:13.662 --> 01:16:23.662

So we know the fund is funding innovative projects and they have an inherent risk attached to them. So things might not go the way you thought they would.

01:16:23.662 --> 01:16:32.662

And that's absolutely fine by us. And actually, this is where it's interesting. This is where things happen from an innovation mindset.

01:16:32.662 --> 01:16:53.662

And This is where we ask you to document everything that's happening, including things that didn't go the way they were planned, because then you can look back and have a proper learning output.

01:16:53.662 --> 01:17:05.662

Attached specifically to your project. So just for a bit of context and framing as well, these are the most common causes of project failure in project management.

01:17:05.662 --> 01:17:13.662

So You know, there's a lot of things around for planning or unrealistic deadlines and a lack of resources.

01:17:13.662 --> 01:17:22.662

Also, poor communication that then leads to unrealistic expectations. And there's a whole bucket around risk management that then can lead to inadequate stakeholder management.

01:17:22.662 --> 01:17:44.662

So you can see it can, a lot of things can happen at different levels of the project and it's really important to be able to monitor all these different buckets and this doesn't even talk the technical aspects of things, this is really purely project management.

01:17:44.662 --> 01:17:53.662

So there's a lot of buckets where things can happen. Where you can gather learning from what's happening currently.

01:17:53.662 --> 01:17:56.662

Next slide, please. So as I said before, through the Fund, we support innovative projects.

01:17:56.662 --> 01:18:12.662

And we're really expecting to see you try and bring new ideas, new technologies, new ways of working to the sector, but it might not always work.

01:18:12.662 --> 01:18:14.662

So, or it can also have unintended consequences. And again, the Fund is fine with this.

01:18:14.662 --> 01:18:20.662

As long as you tell us and you document why, why it's happening and how it can be beneficial to this sector now, but also at a later date.

01:18:20.662 --> 01:18:28.662

I think we have to remember Okay. You know, we've been on a 4-year journey. Hopefully there's another 6 years for this journey.

01:18:28.662 --> 01:18:44.662

So we really need to be able to, you know, in 2030 go back. And look at the projects that were set up.

01:18:44.662 --> 01:19:05.662

And have this database of learnings so that someone who comes in in 2032 and say 'I want to look at ammonia recovery' they can see 'oh actually IWC, there was a project what did they do what can I learn from it and how can I you know, push the project forward, take it one step further'.

01:19:05.662 --> 01:19:35.662

So, you know, I wrote down a few funny examples of how things could go differently to what we planned so you know you were gonna gassify sewage large it works but actually you don't know how to store the gas. Well tell us why what's happening what are you doing about it. You wanted to use AI to identify different types of algae in the water but actually great, yeah it has worked and you

01:19:37.662 --> 01:19:45.662

can track phosphorus in water. What happened? You know, was it a fluke or actually something great is happening there?

01:19:45.662 --> 01:19:51.662

Probably these examples are, you know, not the most, you know, maybe they don't make sense, but that's okay.

01:19:51.662 --> 01:19:57.662

I'm just showing you that, you know, it's a chain of events where things can happen.

01:19:57.662 --> 01:20:05.662

So, one thing also that's really interesting for us, especially as the delivery and monitoring team.

01:20:05.662 --> 01:20:15.662

Is to explore synergies within the winning cohort because you know your project doesn't operate on its own.

01:20:15.662 --> 01:20:26.662

It's part of all the other winning projects and you have winning projects that are all working on similar topics that are trying to solve similar issues.

01:20:26.662 --> 01:20:43.662



Or that inform each other in the solving that they're trying to make happen. So to be able to really value and showcase what's happening at the corporate level, we have started drafting some learning reports.

01:20:43.662 --> 01:20:52.662

Around projects that are working on similar topics so by the end of the summer, we'll have had 2 reports that are going to be published.

01:20:52.662 --> 01:20:58.662

One is about circularity in water and the other one is on water smart communities.

01:20:58.662 --> 01:21:09.662

And so it's a really nice mix of projects that have completed or that are still in flight, and what they're trying to solve and how they can learn from each other.

01:21:09.662 --> 01:21:17.662

And actually, be their own little ecosystem within the winning cohort. Next slide please.

01:21:17.662 --> 01:21:25.662

So I just wanted to recap, you know, how it fits with the wider piece of work that we're trying to do.

01:21:25.662 --> 01:21:31.662

So. At the moment we have all the Ofwat funded projects, all of these projects are giving us lessons.

01:21:31.662 --> 01:21:41.662

On a quarterly basis. So what does that happen with these lessons? So first of all, there's the new quarterly learnings

01:21:41.662 --> 01:21:53.662

Newsletter. So this comes out on a quarterly basis and is the collection of all of the lessons that came out from all of the projects for the quarter.

01:21:53.662 --> 01:21:58.662

It's organized by theme and then this newsletter is shared via the innovation leads to all the projects.

01:21:58.662 --> 01:22:15.662

That are currently, actually all the projects that are being funded as part of the Fund and it's an opportunity to, you know, look back and learn from each other on a very informal basis.

01:22:15.662 --> 01:22:22.662

Then we also identify and log opportunities from the from these lessons learned. So Alex mentioned before, you know, we have Safe Smart Systems that wrote a blog for us.

01:22:22.662 --> 01:22:41.662

The next project is gonna be Stream. So if you think something interesting is happening in your project and you want to write a blog for us then please get in touch because there's always an opportunity there.

01:22:41.662 --> 01:22:52.662

Then there's the learning reports that I just talked about. There's also, actually on the blog opportunities, I'm also doing a job myself to look at the cohort.

01:22:52.662 --> 01:23:03.662

And try and find synergies there and say, for example, one blog I would like to look for in the coming months is, which are the projects that are working with other regulators?

01:23:03.662 --> 01:23:10.662

Can we write a blog on good practices on engaging regulators on Ofwat funded projects. Just an example.

01:23:10.662 --> 01:23:26.662

I'll be in touch. So the learning reports I mentioned before. Also speaking opportunities, so we had some projects, talk at Utility Week Live this spring and as we attend more and more events

01:23:26.662 --> 01:23:36.662

We'll also be asking you to, you know, participate and share your learning. And then also, yeah, updated project pages.

01:23:36.662 --> 01:23:47.662

As I said before, these project pages are yours. They're your CV to the world on your project funded by the Fund.

01:23:47.662 --> 01:23:56.662

And we would like you to be able to really take, well, take control to a certain extent, but I=like feel free to amend what's on this page.

01:23:56.662 --> 01:24:12.662

Tell us, send us pictures, send us videos, send us updates so that people know what you're up to. And hopefully, all of that put together, and then you sending us really strong lessons learned will also contribute to the wider aims of the Fund

01:24:12.662 --> 01:24:23.662

Which is around adoption, you know, rollout of projects and, focusing on learning for the whole water sector.

01:24:23.662 --> 01:24:32.662

Is there any question? I can take a few questions and then, otherwise.

01:24:32.662 --> 01:24:40.662

Next slide, please. We'll have Phil Buckingham and who's gonna talk to us about how do they share learning at.

01:24:40.662 --> 01:24:41.662

Anglian Water. So, I'll give you the floor. I just want to see if there's one question that comes through while I'm there.

01:24:41.662 --> 01:24:53.662

Otherwise, I'll disappear.

01:24:53.662 --> 01:25:01.662

Okay, well, I'm still online so I can still answer questions. Thanks, Phil.

01:25:01.662 --> 01:25:07.662

Thanks Caroline. I assume I'm coming through loudly.

01:25:07.662 --> 01:25:16.662

Yes, great. Thanks very much. Yeah, so talk about sharing learnings, but also just kind of, bit of an overview of the kind of the key areas that we've had.

01:25:16.662 --> 01:25:25.662

And over the sort of 4 years that we've been using the Fund for. And then I'll talk about how we've been sharing that and what kind of experience from that, towards the end.

01:25:25.662 --> 01:25:27.662

So yes, I'm Phil Buckingham, I'm the innovation portfolio manager at Anglian Water. Been involved in a year now.

01:25:27.662 --> 01:25:41.662

So, really excited about understanding what's been going on across the innovation space. Just briefly, I know that Anglian Water has got eight

01:25:41.662 --> 01:25:42.662

Project awarded from the Fund, three Transforms and five Catalysts with three completed to date.

01:25:42.662 --> 01:25:55.662

And we've gone from the, all the way to the completion and even the 12 months after as well, so we have kind of experienced a lot of what has been spoken about today. And interestingly quite a lot we've already spoken about have

01:25:55.662 --> 01:26:01.662

Been touched upon. So, okay, I'll go with a few of those and bring through some more specific examples as well.

01:26:01.662 --> 01:26:10.662

That we've had. So it's got 3 key areas I'm gonna kind of focus on, that we've kind of gone for a bit of a continuous learning sort of session.

01:26:10.662 --> 01:26:17.662

And across our life with the Fund. So the kind of first one is about how we manage the portfolio.

01:26:17.662 --> 01:26:21.662

So we kind of moved away from just managing as individual separate siloed projects and really looking at it as a single portfolio of view.

01:26:21.662 --> 01:26:34.662

In doing so, we make sure we standardize all the different management tools we use across the projects. So utilizing.

01:26:34.662 --> 01:26:45.662

It's traditional sort of tools that you won't use to manage projects, but quite a lot of time those are kind of traditional capex, waterfall type schemes, we have had to kind of adapt those, make the more applicable to like an innovation type project, which is, really good at making sure we've got consistency across all the projects.

01:26:45.662 --> 01:26:57.662

They've got PMs moving across them or members of the team building across. They can still understand what's happening or what they're used to seeing.

01:26:57.662 --> 01:27:02.662

So that's really helped to make sure we're not getting any sort of differences happening across the schemes.

01:27:02.662 --> 01:27:13.662

We've been making sure we keep the PMs across each different projects quite closely operating together. And to try to have quarterly updates with them, so we'll try to align them with the quarterly reporting as well.

01:27:13.662 --> 01:27:14.662

We make sure we try and share lessons, you know, good and bad. You said Caroline positive negative across those types of schemes.

01:27:14.662 --> 01:27:28.662

And things that come up. Contract issues, probably expect across quite a bit of contracts have come up before, delays in onboarding staff and process blocks.

01:27:28.662 --> 01:27:34.662

They try to get around all those sorts of things. IPR understanding sometimes comes up as well and sometimes more specific technical questions can come up where you've got similar sorts of activities

01:27:34.662 --> 01:28:01.662

Happening across the different types of projects. And the other thing we've tried to be really ley on, you know, as well is making sure there's some key members from the Anglian Water innovation team that sit across every single project because that way again we can ensure, you know, show the best practice lessons learn things will just be shared across every team I can be applied to every team really quickly as

01:28:01.662 --> 01:28:08.662

well. And the other thing we've, we've, we've been moved on to recently as well, making sure we've got a single reporting process that had, across all the schemes.

01:28:08.662 --> 01:28:11.662

So using Power BI now to surface all the activity across the Ofwat fund. That's the AW funded but also the wider Fund as well.

01:28:11.662 --> 01:28:25.662

And that means we can easily see how we're doing financially, get deliverables, any additional opportunity, again, could be surfaced there.

01:28:25.662 --> 01:28:26.662

And that can be flagged to the project pulses and all the kind of offices. Like, when they need to see it.

01:28:26.662 --> 01:28:33.662

And I've also shared the entire wider fund as well in terms of what the projects are, what have been funded, the kind of areas they're focusing on.

01:28:33.662 --> 01:28:47.662

In terms of business benefit to the wider business, in the idea that should help prevent the duplication of efforts of stuff they're looking into.

01:28:47.662 --> 01:28:53.662

It might help identify more opportunities where business SMEs might want to come along and join like to join the steering group or help to partner with it.

01:28:53.662 --> 01:29:02.662

So that's kind of our first key area. Our next one is a bit more tangible, but it's really important is developing really strong relationships across the partners and the business.

01:29:02.662 --> 01:29:17.662

And specifically really, you know, key business areas. So you can promote the importance of projects and also to enable it any tweaks or changes to standard process that we might have across Anglian.

01:29:17.662 --> 01:29:18.662

These will be around areas like procurement. So, a lot procurement goes on across all the different 8 projects.

01:29:18.662 --> 01:29:33.662

And we need our procurement team on side to help us with that. Delaying those can cause, you know, delay to the overall timeline of the project. Legal team on board as soon as possible.

01:29:33.662 --> 01:29:45.662

Just so we can get any issues around, you know, things that might come across there. We got our accountancy operational teams, health and safety teams with trial plants, maybe ongoing, and also getting roles and responsibilities really clear, really early on as well, really helps

01:29:45.662 --> 01:30:15.662

We mentioned the collaboration agreements earlier before. Really important for us because that really sets out what everyone's expected to do and just a little note if you haven't done, we always make sure we share those even while we're doing bid process build actually just so that any

partners bring it on board understand what that means like really early on, so we hope not having any comms conversations, on after we've been awarded the funding

01:30:15.662 --> 01:30:27.662

And then the kind of final, but kind of real key one, which, other, as well as using the Ofwat team, yeah, the team on, on the call have really been fantastic helping us.

01:30:27.662 --> 01:30:41.662

They answer any queries we've got as they're going along. They're more than welcome to suggestions in terms of reporting timelines that can help that will help ourselves and make sure we align it in the internal reporting processes.

01:30:41.662 --> 01:30:47.662

They give us any advice on completing some of the reports. You see, it can be quite daunting to see the number of reports, but actually it's not that hard to get into and the team were always really there to help us get on board with that.

01:30:47.662 --> 01:31:06.662

And, so like Tara mentioned, in terms of, yeah, they are really welcome to being honest and, you know, getting that trust built across the team, you know, all of us are here to be sure that we're delivering value from the money the Fund is getting to us.

01:31:06.662 --> 01:31:23.662

So that's kind of the real key thing they wanted to kind of put out there. So the kind of summary of the main takeaway is really is that yeah, we've been really clear Q&A, W to make sure that we share any the lessons learned from the reports that we've had across the project PM.

01:31:23.662 --> 01:31:39.662

Let's just make sure we can get the products working well as possible. We also share those outward to the other research and innovation PMs as well to see if there's any applicable learnings that we can pass across to the sort of internally delivered innovation projects.

01:31:39.662 --> 01:31:51.662

The Ofwat learnings new development, has been really great as well. So I think we've, asked for a few times or something like we've asked for a few times or some of the quarterly monitoring sessions, it'd be great to understand what others are doing.

01:31:51.662 --> 01:32:10.662

So that's what they came out like last month. And we've been through that and again share some particular interest that come from that in terms of using technical understanding that we weren't aware of that's happening across the other schemes or some different ways that other projects are

doing things like contracting which we're going to explore, which is really interesting and they something we do as well in terms of there's probably comms piece that we're not rolling out across.

01:32:10.662 --> 01:32:27.662

So we've got our internal comma process in terms of sharing of updates on projects, and what those are, in terms of whether they've been awarded or at a particular milestones we've gone past.

01:32:27.662 --> 01:32:37.662

We also post those through our intranet and we've got our own sort of external website as well where we keep up to date with all the offer funding projects and sharing the relevant materials.

01:32:37.662 --> 01:32:46.662

And also we use lots of funding routes Tara mentioned with the Fund themselves and in terms of passing out those learnings.

01:32:46.662 --> 01:32:47.662

So yeah, sounds very brief but I've tried not to be too quick but I'm happy if anyone's got any particular questions.

01:32:47.662 --> 01:32:57.662

Or would like to share or explore and we'll detail how we do it and I'm more than happy to discuss

01:32:57.662 --> 01:33:03.662

outside session, if you would like to drop me a message. And, that's all I've got for now.

01:33:03.662 --> 01:33:11.662

Any questions happy to ask?

01:33:11.662 --> 01:33:20.662

Thanks very much, Phil. I would actually invite everyone who's been on the panel to join me and Phil, on camera.

01:33:20.662 --> 01:33:26.662

And, we have a little bit of time if there's any questions at all about the processes.

01:33:26.662 --> 01:33:40.662

The communication aspects, the learnings, the monitoring. We're here for you. If not, I think we can definitely take some time back, but obviously we've got this scheduled until 3 pm.

01:33:40.662 --> 01:33:58.662

So there's plenty of time if anyone wants to jump in.



01:33:58.662 --> 01:34:22.662

I don't know if that means that we have clearly smashed it or

01:34:22.662 --> 01:34:29.662

No, well, if, anyone is still thinking, I'm just gonna waffle through some of the admin bits at the end.

01:34:29.662 --> 01:34:38.662

So we, after the session closes, we're going to send out a short survey to

01:34:38.662 --> 01:34:51.662

Understand how useful this has been for you. As mentioned before we are recording so we're also going to share the recording of this session and you can come back to it at any point.

01:34:51.662 --> 01:34:57.662

We have one question in the Q&A function. Fantastic. Thanks, Anthony.

01:34:57.662 --> 01:35:02.662

Really great session, many thanks. No question for me. Just a big thank you. Well.

01:35:02.662 --> 01:35:05.662

What can I say? Thank you. For bearing with us. Been a pleasure.

01:35:05.662 --> 01:35:13.662

And we've got more coming into the chat. Thank you, Rob. I'm glad you found it useful.

01:35:13.662 --> 01:35:22.662

And yeah, at this point, I think we're just gonna wrap up everyone. Please do take 2 min to fill in our survey.

01:35:22.662 --> 01:35:32.662

It should appear automatically in your browser as you leave the session today. And as always, we've got our water innovation inbox, always available.

01:35:32.662 --> 01:35:41.662

So if anything comes later and you're like, oh, I should have asked about this. Drop us a line and we will always be able to respond in written format.

01:35:41.662 --> 01:35:49.662

Alright, thanks everyone and I want to particularly thank Phil and Naina and Helen for joining us on the call today.

01:35:49.662 --> 01:36:03.662

To support and share your learnings from your projects. Thanks George and aptly having a thank you slide to celebrate the end of this 4th onboarding of the Breakthrough Challenge.

01:36:03.662 --> 01:36:11.662

Congratulations to all the winners as well. While we're at it and, good luck with setting out your projects.

01:36:11.662 --> 01:36:12.662

All right. Take care. Bye everyone.

01:36:12.662 --> 01:36:16.022

Thanks, everyone